## **G** Pay

## Google Pay enables faster, safer checkout on desktop & mobile websites, in apps and in stores.

with a simple integration, merchants can access hundreds of millions of customer cards saved to Google Accounts
available on all major web browsers (including Chrome, Firefox, Safari, MS Edge) & for Android OS (in-app & web) & iOS (web)
free for merchants and customers

Google Pay increases online conversion rate:

Hotel Tonight	65% greater likelihood of completing their booking flows
HERO	20 x  increase in conversion when Google Pay is the default for new users
Food Delivery partner	2x higher conversion rate vs. customers that use a card on file
Top Global Retail partner	55% reduction in cart abandonment rate

Google Pay decreases checkout times:

	50% faster checkouts for Fandango app users
BOXED	20% faster checkouts for Google Pay customers on website $\&\ in\ app$
Walgreens.	66% faster checkouts when payment $&$ loyalty ID are tapped in store

Google Pay introduces merchants to new customers:

RUE GILT groupe	With limited marketing promotion, 68% of Google Pay purchases were from new/guest users. 24% of these new users chose to create merchant accounts. 34% of Google Pay purchases were from net-new customers.	
Customers prefer to use Google Pay. Some transact more frequently:		
A QSR leader	When Google Pay was set as the default for new users of a merchant app, 49% transacted via Google Pay. Of those users, 12% transacted more frequently than users acquired by other payment methods.	

Top IR500 retailer35% of Google Pay users that previously used a different method of payment<br/>now prefer to use Google Pay for repeat purchases.